**MD/CEO’S PROFILE**

Mr. Nwankwo Francis N. is the Managing Director and CEO of Franovian Properties Limited.

He graduated with a Higher National Diploma in Mechanical Engineering from the Institute of Management and Technology and a Post Graduate Diploma in Civil Engineering from Enugu State University of Science and Technology.

He has over ten (10) years of experience in Construction Services and Real Estate.

**10 Questions Every Investor Should Ask**

1. Type of Investment? Is it a short term or a long term investment?
2. Purpose of the Investment? Residential or Commercial?
3. The site of the investment: Will it serve its purpose or not?
4. Are there government policies that will affect the situation of the project in that area?
5. What are the types of land documentation or title of the property in view?
6. What is the actual cost of funding the project?
7. What is the cost of the investment as against its actual market value?
8. What are the likely returns on the investment?
9. What is the viability of the investment after a decade?
10. Are there any risks involved in the investment?

**Frequently Asked Questions (FAQs)**

1. Do you design and build from scratch to finish? Yes
2. Can you build/develop outside your state? Yes
3. How flexible is your payment plan? Subject to negotiation
4. What is your fee and is it negotiable? Everything is negotiable and it doesn’t hurt to ask
5. Can you manage projects by other developers? Yes

**REAL ESTATES**

In real estates, we offer the following services:

* Helping prospective tenants locate their ideal homes.
* Representing the buyer and helping the client find the best property, at the best price which meets the clients’ need while protecting the client’s interests.
* In representing a seller, we market the clients’ property in an attempt to find a suitable buyer and obtain the best price for the seller.

In house management, we offer the following services:

* Issuance of schedule of payment for clients’ clarification.
* Ensuring adequate sanitary condition of the property.
* Offering free legal services.
* Ensuring that the property is not misused by tenants.
* Ensuring tenants’ compliance to the terms and conditions of their tenancy.

**BUILDING CONSTRUCTION**

In building construction, we offer our services in three stages:

Stage 1: Preconstruction

We help the clients in locating genuine properties; do proper documentation/registration of the property title. Surveying of the property, architectural and structural drawings and building approvals.

Stage 2: Construction

We carry out project execution for our numerous clients. Our photo gallery portrays more of it.

Stage 3: Post Construction

We are involved in finishing, furnishing, equipping and maintenance of our projects.